

# CHANGE

Stage 1

What It Takes To  
Be Successful



## Time Management

Managing your working time is key to success. It allows you to deliver and meet targets consistently. We all have other commitments, whether it's work, family or hobbies. Making a schedule and organising your day-to-day life can help you free up time to develop, learn, and grow your online portfolio. Identify your critical priorities in day to day life, then set a schedule to take care of these things. Allocate a set period of time per day dedicated to your development either through training, working on your online portfolio or building your branding and social media presence. Ensuring you invest the right amount of time now will increase freedom later.



## Taking Risks and Managing Risk

Whilst Change teaches you tried and tested methods, there are always risks when setting up an online business. It is known that in any business, small and large, decisions will impact profits. We encourage our members to take risks, step out of their comfort zone, and assess new opportunities. Our founders have plotted a course which mitigates as much risk as possible, and we firmly believe that growth cannot happen without some degree of risk. Do your best to reduce any risk when making decisions, assess all factors, research, and anticipate possible outcomes. There are always opportunities on the horizon, don't let risk hold you back and stifle your growth. If you ever feel you need support, there are multiple ways to get advice through Change's system.



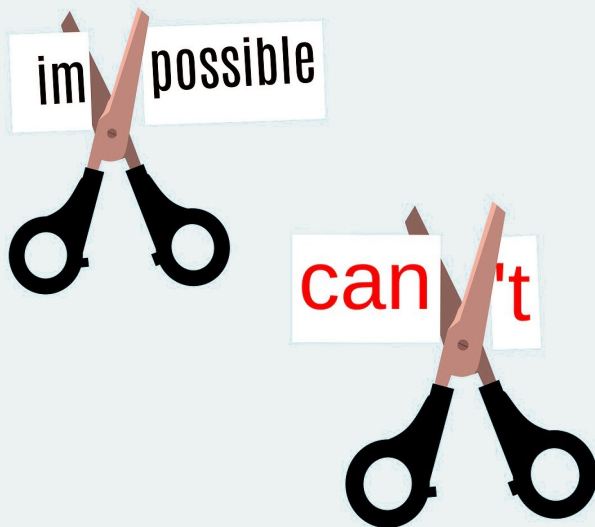
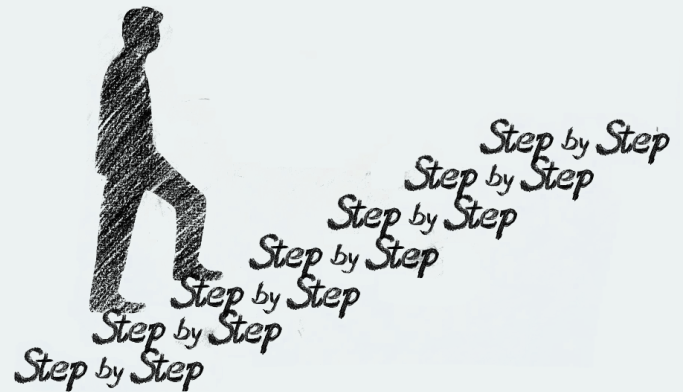
## Strategic Growth and Development

We will continually advise you to build a plan and implement new strategies to meet your goals throughout our training program. The plan will need to be concise and include small and large targets. It should feature an action plan with crucial target indicators which will provide you with continual development. Adapting your plan as you grow and learn more is encouraged. You should always have goals to keep you focused on delivering high-quality work consistently. Sticking to the plan also means committing 100% despite risks. Strive to succeed and let nothing deter you from reaching your goals.



## Trust Our Process

The founders set up the Change system to deliver a step by step process to support people in successfully building an online portfolio of businesses and opening up new revenue streams from scratch. They have decades of combined experience and have identified methods which have brought them, and others, success. The founders have made mistakes and learned from them, pouring in extensive knowledge and resources to support your success. We know this new potential can be exciting. Still, we advise members to ensure they have established a solid foundation before moving forward. We ask that you trust the system, maximise your benefit and contribute to its success.



## Inspiration and Motivation

If you need more incentive, motivation or inspiration to help you along your journey, look no further than the community around Change. The community is full of positive and like-minded people. It provides excellent motivation and inspiration alongside our founders and business consultants. We will also teach you to trust in yourself and your decisions along this journey. Change set up the system with financial growth in mind as well as personal development. There are also plenty of other external sources of motivation, such as articles on ecommerce and online business success. We encourage members to celebrate success wherever they find it.

## Only Listen to Credible Sources

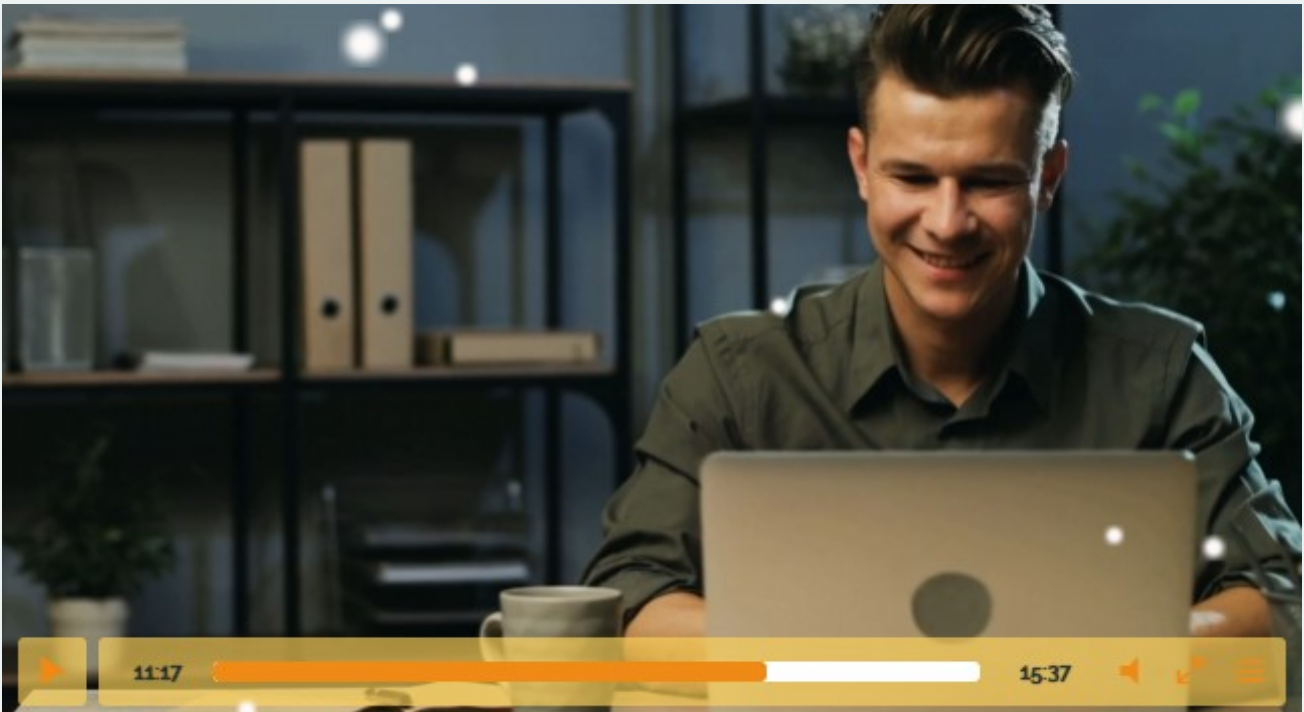
There are plenty of takes on ecommerce, online networking and marketing strategies out there. We advise you only listen to those with credibility. What we mean by credibility is those who have credible success and experience within the industry. Learn from what makes them successful, how they experienced growth and what lessons they learned from failure. With your plan, you determine what is possible. Don't let others tell you what will and won't work. If you firmly believe something will succeed, then strive to deliver it. Along your journey, feel free to support others with theirs.



## What it Takes to be Successful

Change encourages you to work on personal growth alongside building knowledge and establishing your financial freedom. There are plenty of resources within our system and online to support you. This E-Book provides an overview of the behaviours which underpin success when building a business online.

Our E-Books are designed to accompany an extensive library of videos and articles that our founders, business consultants and members have curated to equip you with everything you need to succeed. Please click on the image below to watch the relevant video and learn more.



Feel free to get in touch

We thrive on feedback. If there is anything you think we should include in our videos, articles and other online resources, please let us know. If there is anything you find you need further information on, get in touch with us or feel free to network with other members.

